# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): July 23, 2008

## Merit Medical Systems, Inc.

(Exact name of registrant as specified in its charter)

**Utah** (State or other jurisdiction of incorporation or organization) **0-18592** (Commission File Number) 87-0447695 (I.R.S. Employer Identification No.)

1600 West Merit Parkway South Jordan, Utah (Address of principal executive offices)

**84095** (Zip Code)

(801) 253-1600

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On July 23, 2008, Merit Medical Systems, Inc. ("Merit") issued a press release announcing its operating and financial results for the for the three and six-month periods ended June 30, 2008. The full text of Merit's press release, together with related unaudited financial statements, is furnished herewith as Exhibit 99.1.

The information in this Current Report on Form 8-K (including the exhibit attached hereto) is furnished pursuant to General Instruction B.2. of Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing made by Merit under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release Issued by Merit, dated July 23, 2008, entitled "Merit Medical Reports 62 Percent Increase in Net Earnings on 500-Basis Point Gross Margin Improvement," together with related unaudited financial statements.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 23, 2008

By: /s/ Kent W. Stanger Chief Financial Officer, Secretary and Treasurer

## 3

## EXHIBIT INDEX

EXHIBIT NUMBER		DESCRIPTION	
99.1	Press Release dated July 23, 2008		
		4	



Telephone:  $801-253-1600 \cdot Fax: 801-253-1688$ 

#### PRESSRELEASE

#### FOR IMMEDIATE RELEASE

Date:	July 23, 2008
Contact:	Anne-Marie Wright, Vice President of Corporate Communications
Phone:	(801) 208-4167 e-mail: awright@merit.com Fax: (801) 253-1688

### MERIT MEDICAL REPORTS 62 PERCENT INCREASE IN NET EARNINGS ON 500-BASIS POINT GROSS MARGIN IMPROVEMENT

SOUTH JORDAN, UTAH— Merit Medical Systems, Inc. (NASDAQ: MMSI), a leading manufacturer and marketer of proprietary disposable devices used primarily in cardiology and radiology procedures, today announced record revenues of \$57.4 million for its second quarter ended June 30, 2008, compared with \$51.8 million for the second quarter of 2007, an increase of 11%. Revenues for the six-month period ended June 30, 2008 were a record \$111.0 million, compared with \$102.8 million for the same six-month period in 2007, a gain of 8%.

Net income for the second quarter ended June 30, 2008 was a record \$5.8 million, up 62% to \$0.21 per share, compared to \$3.6 million, or \$0.13 per share, for the comparable quarter of 2007. Net income for the six-month period ended June 30, 2008 was a record \$10.1 million, up 54% to \$0.36 per share, compared to \$6.6 million, or \$0.23 per share, for the same period of 2007.

"We are pleased that our plan for margin and profit improvement yielded record results for the quarter," said Fred P. Lampropoulos, Merit's Chairman and Chief Executive Officer. "We believe improvement in procedure rates, acceptance of our new products and the expansion of our market opportunities should continue to drive performance in the future."

"We continue to focus on the areas that have created these results such as automation, alternate site opportunities, overall efficiency and lean manufacturing," Lampropoulos added.

"These results were accomplished despite headwinds with commodity prices and labor costs."

All product categories of Merit's business contributed to revenue growth in the second quarter of 2008, with catheter sales increasing 20%; standalone device sales growing 14%; inflation device sales rising 8%; and custom kit and tray sales increasing 7%.

For the six-month period ended June 30, 2008, catheter sales increased 15%; stand-alone device sales grew 10%; inflation device sales rose 7%; and custom kit and tray sales increased 4%.

Gross margins for the second quarter of 2008 were 42.7% of sales, compared to 37.7% of sales for the second quarter of 2007. Gross margins for the six-month period ended June 30, 2008 were 41.5% of sales, compared to 37.3% of sales for the same period of 2007. The 500-basis point increase in gross margins for the second quarter of 2008 and the 420-basis point increase for the six-month period ended June 30, 2008 can be attributed primarily to a reduction in production headcount, lower average fixed overhead costs through increased production, some customer price increases, product mix improvement from the discontinuance of lower-margin kits sold to an OEM customer, lower unit costs for products built in Mexico and product automation.

Selling, general and administrative expenses for the second quarter of 2008 were 22.4% of sales, compared to 22.9% of sales for the second quarter of 2007. For the six-month period ended June 30, 2008, selling, general and administrative expenses were 23.3% of sales, compared with 23.2% of sales for the first six months of 2007.

Research and development costs during the second quarter of 2008 were 4.6% of sales, compared to 4.3% of sales for the second quarter of 2007. Research and development costs were 4.1% of sales for the first six months of 2008, compared to 4.4% of sales for the same period of 2007.

Income from operations was a record \$9.0 million, up 65% for the second quarter of 2008, compared to \$5.5 million for the second quarter of 2007. For the six-month period ended June 30, 2008, income from operations was a record \$15.6 million, up 57% compared to \$10.0 million for the same period of 2007.

Merit's effective tax rate for the second quarter of 2008 was 36.5%, compared with 35.0% for the second quarter of 2007. For the six-month period ended June 30, 2008, Merit's effective tax rate was 36.3%, compared to 35.0% for the same period of 2007.

#### CONFERENCE CALL

Merit Medical invites all interested parties to participate in its conference call today, July 23<sup>rd</sup>, at 5:00 p.m. Eastern (4:00 p.m. Central, 3:00 p.m. Mountain, and 2:00 p.m. Pacific). The domestic phone number is 800-218-9073, and the international number is 303-205-0033. A live webcast as well as a

rebroadcast can be accessed through the Investors page at www.merit.com or through the webcasts tab at www.fulldisclosure.com.

### **INCOME STATEMENT**

(Unaudited, in thousands except per share data)

		Three Months Ended June 30,		Six Months Ended June 30,				
		2008		2007		2008		2007
SALES	\$	57,441	\$	51,811	\$	110,994	\$	102,841
COST OF SALES		32,939	<u> </u>	32,275		64,900		64,447
GROSS PROFIT		24,502		19,536		46,094		38,394
OPERATING EXPENSES								
Selling, general and administrative		12,839		11,858		25,911		23,873
Research and development		2,654		2,207		4,570		4,571
Total		15,493		14,065		30,481		28,444
INCOME FROM OPERATIONS		9,009		5,471		15,613		9,950
OTHER INCOME (EXPENSE)								
Interest income		162		63		312		152
Other (expense)		(16)		(1)		(21)		(2)
Total other income - net		146		62		291		150
INCOME BEFORE INCOME TAX EXPENSE		9,155		5,533		15,904		10,100
INCOME TAX EXPENSE		3,337		1,937		5,769		3,535
NET INCOME	<u>\$</u>	5,818	\$	3,596	\$	10,135	\$	6,565
EARNINGS PER SHARE-								
Basic	\$	0.21	\$	0.13	\$	0.37	\$	0.24
Diluted	\$	0.21	\$	0.13	\$	0.36	\$	0.23
							-	
AVERAGE COMMON SHARES-								
Basic		27,603,207		27,727,055		27,546,681		27,690,218
Diluted		28,325,382		28,480,161		28,310,855		28,548,583
	3							

### BALANCE SHEET (Unaudited in thousands)

	June 30, 2008		December 31, 2007		
ASSETS					
Current Assets					
Cash and cash equivalents	\$ 26,756	\$	17,574		
Trade receivables, net	25,212		26,619		
Employee receivables	130		144		
Other receivables	800		1,140		
Inventories	36,274		34,106		
Prepaid expenses and other assets	1,655		1,297		
Deferred income tax assets	2,087		811		
Income tax refunds receivable	350		297		
Total Current Assets	93,264		81,988		
Property and equipment, net	102,595		99,696		
Other intangibles, net	6,429		6,163		
Goodwill	11,680		9,527		
Other assets	3,053		2,964		
Deferred income tax assets	336		4		
Deposits	78		78		
Total Assets	\$ 217,435	\$	200,420		
LIABILITIES AND STOCKHOLDERS' FOULTY					

#### LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities

Current Liabilities		
Trade payables	11,709	10,275
Other payables	1,500	

Accrued expenses	10,856	9,492
Advances from employees	341	267
Liabilities related to unrecognized tax positions		1,023
Income taxes payable	846	737
Total Current Liabilities	25,252	21,794
Deferred income tax liabilities	6,511	6,082
Liabilities related to unrecognized tax positions	2,588	2,588
Deferred compensation payable	3,207	3,063
Deferred credits	2,052	2,105
Other long-term obligation	371	420
Total Liabilities	39,981	36,052
Stockholders' Equity		
Common stock	55,272	52,477
Retained earnings	122,082	111,947
Accumulated other comprehensive loss	100	(56)
Total stockholders' equity	177,454	164,368
Total Liabilities and Stockholders' Equity	\$ 217,435	\$ 200,420
4		

#### ABOUT MERIT

Founded in 1987, Merit Medical Systems, Inc. is engaged in the development, manufacture and distribution of proprietary disposable medical devices used in interventional and diagnostic procedures, particularly in cardiology and radiology. Merit serves client hospitals worldwide with a domestic and international sales force totaling approximately 90 individuals. Merit employs approximately 1,600 people worldwide, with facilities in Salt Lake City and South Jordan, Utah; Angleton, Texas; Richmond, Virginia; Maastricht and Venlo, The Netherlands; and Galway, Ireland.

Statements contained in this release, which are not purely historical, are forward-looking statements within the meaning of the Private Securities Litigation Act of 1995 and are subject to risks and uncertainties such as those described in Merit's Annual Report on Form 10-K for the year ended December 31, 2007. Such risks and uncertainties include product recalls and product liability claims; infringement of Merit's technology or the assertion that Merit's technology infringes the rights of other parties; termination of supplier relationships, or failure of suppliers to perform; inability to successfully manage growth through acquisitions; delays in obtaining regulatory approvals, or the failure to maintain such approvals; concentration of Merit's revenues among a few products and procedures; development of new products and technology that could render Merit's products obsolete, market acceptance of new products, introduction of products in a timely fashion, price and product competition, availability of labor and materials, cost increases, and fluctuations in and obsolescence of inventory; volatility of the market price of Merit's common stock; foreign currency fluctuations; changes in key personnel; work stoppage or transportation risks; modification or limitation of governmental or private insurance reimbursement, changes in health care markets related to health care reform initiatives; and other factors referred to in Merit's Annual Report on Form 10-K and other reports filed with the Securities and Exchange Commission. All subsequent forward-looking statements attributable to Merit or persons acting on its behalf are expressly qualified in their entirety by these cautionary statements. Actual results may differ materially from anticipated results. Financial estimates are subject to change and are not intended to be relied upon as predictions of future operating results, and Merit assumes no obligation to update or disclose revisions to those estimates.

###

5