SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

		ON 13 OR 15(d) OF THE SECURITIES Y PERIOD ENDED JUNE 30, 2000.	
	OR		
		ION 13 OR 15(d) OF THE SECURITIES ON PERIOD FROM TO	
Commission File	Number	0-18592	
	MERIT MEDICAL SYSTE	MS, INC.	
(Exa	ct name of Registrant as spec	ified in its charter)	
Uta	h	87-0447695	
	jurisdiction of	(I.R.S. Identification No.)	
	or organization)	, , , , , , , , , , , , , , , , , , ,	
·	1600 West Merit Park	Way, South Jordan UT, 84095	
	(801) 253-160	·	
	gistrant's telephone number,		
,	,	3 ,	
1934 during th Registrant was	e preceding 12 months (or f required to file such repo uirements for the past 90 day	of the Securities Exchange Act of or such shorter period that the rts), and (2) has been subject to s.	
Indicate t		ding of each of the Registrant's acticable date.	
Common Stock		7,767,458	
TITLE OR CLASS	-	Number of Shares Outstanding at August 12, 2000	
	MERIT MEDICAL SYSTE	•	
	INDEX TO FORM 1	=	
PART I.	FINANCIAL INFORMATION		PAGE
Item 1.	Financial Statements		
	Consolidated Balance Sheets and December 31, 1999	as of June 30, 2000	1
	Consolidated Statements of 0 ended June 30, 2000 and 1999	perations for the three and six months	3
	Consolidated Statements of C ended June 30, 2000 and 1999	ash Flows for the six months	4

			Notes to Consolidated Financial Statements6	
	Item	2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	
	Item	3.	Quantitative and Qualitative Disclosure About Market Risk9	
PART II.	•		OTHER INFORMATION	
	Item	4.	Submission of Matters to a Vote of Security Holders10	
	Item	5.	Other Information10	
	Item	6.	Exhibits and Reports on Form 8-K11	
	SIGNA	TUF	RES11	

PART I - FINANCIAL INFORMATION

ITEM 1: Financial Statements

MERIT MEDICAL SYSTEMS, INC.

CONSOLIDATED BALANCE SHEETS
JUNE 30, 2000 AND DECEMBER 31, 1999

ASSETS	2000	December 31, 1999
	(Unaudited)	
CURRENT ASSETS:		
Cash	\$ 714,641	\$ 668,711
Trade receivables - net	13,753,106	12,550,132
Employee and related		
party receivables	525,573	502,803 93,059 27,521,087
Irish Development Agency grant receivable	102,362	93,059
Inventories	27,775,624	27,521,087
Prepaid expenses and other assets Deferred income tax assets	1,133,644	564,213 1,052,745
Income tax refund receivable	1,029,147	1,052,745
THEOMIE LAX FETURIO FECETVADIE	210,112	210, 112
Total current assets		43,162,862
PROPERTY AND EQUIPMENT:		
Land	1,365,985	1,365,985
Building		1,500,000
Manufacturing equipment	19,862,053	17,617,798
Automobiles	131,426	17,617,798 133,316
Furniture and fixtures	9,250,212	8,883,297
Leasehold improvements	5,322,579	5,114,964
Construction-in-progress	5,322,579 2,018,656	1,669,725
Total	39,450,911	36,285,085
Less accumulated depreciation		
and amortization	(16,193,092)	(14,277,666)
Property and equipment - net	23,257,819	22,007,419
OTHER ASSETS:		
Intangible assets - net	2 402 525	2,319,581
Deposits	2,492,525 50 120	2,319,301 51 310
Cost in excess of the fair value of assets of acquired-net	5 196 502	4 819 288
oust in excess of the fair value of assets of adjusted het	50,120 5,196,502	
Total other assets	7,739,147	7,190,188
TOTAL	\$ 76,241,175	\$ 72,360,469
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MERIT MEDICAL SYSTEMS, INC.

CONSOLIDATED BALANCE SHEETS (Continued) JUNE 30, 2000 AND DECEMBER 31, 1999

LIABILITIES AND STOCKHOLDERS' EQUITY	June 30, 2000	December 31, 1999
CURRENT LIABILITIES:	(Unaudited)	
Current portion of long-term debt Trade payables Accrued expenses Advances from employees Income taxes payable	\$ 1,281,687 4,450,030 3,603,808 101,982 1,025	\$ 1,001,917 4,749,432 3,092,280 116,094 269,441
Total current liabilities		9,229,164
DEFERRED INCOME TAX LIABILITIES	1,735,313	1,722,094
LONG-TERM DEBT	30,632,668	27,817,308
DEFERRED CREDITS		901,767
Total Liabilities	42,634,173	39,670,333
STOCKHOLDERS' EQUITY: Preferred stock- 5,000,000 shares authorized as of June 30, 2000 and December 31, 1999, no shares issued		
Common stock- no par value; 20,000,000 shares authorized; 7,748,021 and 7,591,236 shares issued at June 30, 2000 and December 31, 1999, respectively Retained earnings Accumulated other comprehensive loss	14 675 963	18,428,572 14,790,518 (528,954)
Total stockholders' equity	33,607,002	(528, 954) 32, 690, 136
TOTAL	\$ 76,241,175 =======	\$ 72,360,469 =======

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CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2000 and 1999 (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2000	1999	2000	1999
SALES	\$ 23,552,859	\$ 18,979,739	\$ 45,633,294	\$ 36,681,462
COST OF SALES	15,936,620	11,629,974	30,383,005	22,639,595
GROSS PROFIT	7,616,239	7,349,765	15, 250, 289	14,041,867
OPERATING EXPENSES: Selling, general and administrative Research and development Severance costs	5,688,793 1,002,448 277,300	4,980,256 892,193	12,027,332 2,008,384 277,300	9,799,919 1,693,896
TOTAL	6,968,541	5,872,449		11,493,815
INCOME FROM OPERATIONS	647,698	1,477,316	937,273	2,548,052
OTHER EXPENSE	583,517	228,954	1,100,921	459,500
INCOME (LOSS) BEFORE INCOME TAX EXPENSE	64,181	1,248,362	(163,648)	2,088,552
INCOME TAX EXPENSE (BENEFIT)	19,254	446,516	(49,093)	702,247
MINORITY INTEREST IN (INCOME) LOSS OF SUBSIDIARY	0	(49,162)	0	(68,498)
NET INCOME (LOSS)	\$ 44,927	\$ 752,684 ======	\$ (114,555) =======	
EARNINGS (LOSS) PER COMMON SHARE - Basic and diluted	\$ 0.01 ======	\$ 0.10 ======		
AVERAGE COMMON SHARES - Basic		7,530,307 =====		
Diluted	7,785,161		7,839,400 ======	7,522,229 ======

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 30, 2000 AND 1999 (Unaudited)

	June 30, 2000	June 30, 1999
CASH FLOWS FROM OPERATING ACTIVITIES: Net income (loss) Adjustments to reconcile net income (loss) to net	\$ (114,555)	\$ 1,317,807
cash provided by (used in) in operating activities: Depreciation and amortization	2,171,968	1,606,643
Bad debt expense Losses (gains) on sales and abandonment of	449,793	11,975
property and equipment Amortization of deferred credits Deferred income taxes	(2,845) (65,800) 36,817	1,267 (76,643) 99,217
Minority interest in income of subsidiary Changes in operating assets and liabilities:		68,498
Trade receivables Employee and related party receivables Other receivables	(1,652,767) (22,770)	(664,392) 5,966 (230,599)
Irish Development Agency grant receivable Inventories	(17,610) (193,327)	33,810 (1,588,900)
Prepaid expenses and other assets Deposits	(569,431)	(243,675) 6,796 169,259
Trade payables Accrued expenses Advances from employees	(299,402) 511,528 (14,112)	169,259 1,550,066 37,148 264,770
Income taxes payable	(268, 416)	264,770
Total adjustments	64,825	1,051,206
Net cash provided by (used in) operating activities	(49,730)	2,369,013
CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures for:		
Property and equipment Intangible assets	(2,585,817) (273,041)	(2,188,879) (150,576)
Purchase of Electro Catheter assets (Including cost in excess of fair market value of \$482,628) Other	(641,661) (22,688)	
Proceeds from sale of property and equipment	2,279	
Net cash used in investing activities	(3,520,928)	(2,339,455)

MERIT MEDICAL SYSTEMS, INC.

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CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) FOR THE SIX MONTHS ENDED JUNE 30, 2000 AND 1999

(Unaudited)

	June 30, 2000	June 30, 1999
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowing under line of credit Proceeds from issuance of common stock Proceeds from long-term debt		1,197,626 125,642
Principal payments on: Long-term debt	(670,096)	(768,447)
Net cash provided by financing activities	3,669,504	554,821
EFFECT OF EXCHANGE RATES ON CASH	(52,916)	(617,635)
NET INCREASE (DECREASE) IN CASH	45,930	(33, 256)
CASH AT BEGINNING OF PERIOD	668,711	851,910
CASH AT END OF PERIOD	\$ 714,641 ======	•
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Cook poid during the period for interest (including		
Cash paid during the period for interest (including capitalized interest of \$61,731 and \$63,758 respectively)	\$ 1,050,752 =======	
Income taxes	\$ 182,506 ======	\$ 338,260 ======

SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES:

During the six months ended June 30, 2000 and 1999, the Company issued notes payable totaling \$509,963 and \$85,230, respectively, for manufacturing equipment and furniture and fixtures.

- 1. Basis of Presentation. In the opinion of management, the accompanying consolidated financial statements contain all adjustments, consisting only of normal recurring accruals, necessary for a fair presentation of financial position of the Company as of June 30, 2000 and December 31, 1999, and the results of its operations and cash flows for the three and six months ended June 30, 2000 and 1999. The results of operations for the three and six months ended June 30, 2000 and 1999 are not necessarily indicative of the results for a full-year period.
- 2. Inventories. Inventories at June 30, 2000 and December 31, 1999 consisted of the following:

	June 30, 2000	December 31, 1999
Raw materials	\$ 7,888,690	\$ 8,554,635
Work-in-process	3,361,279	3,270,163
Finished goods	18,157,763	16,816,578
Less reserve for obsolete inventory	(1,632,108)	(1,120,289)
Total	\$ 27,775,624	\$27,521,087

- 3. Income Taxes. The Company has not fully allocated income tax expense between current and deferred for the quarters and six months ended June 30, 2000 and 1999. The effective tax rates for the three and six months ended June 30, 2000 and 1999 were near or below the 35 % federal statutory rate. Improvements in the effective tax rate below the 35 % federal statutory rate were largely the result of the Company's operations in Ireland which are currently taxed at a lower rate than the Company's overall effective tax rate.
- 4. Reporting Comprehensive Income In June 1997, the Financial Accounting Standards Board (FASB) issued SFAS No.130, "Reporting Comprehensive Income." SFAS No. 130 establishes standards for reporting and display of comprehensive income and its components (revenues, expenses, gains and losses) in a full set of general-purpose financial statements. This statement requires that an enterprise (a) classify items of other comprehensive income by their nature in a financial statement and (b) display the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in-capital in the equity section of a statement of financial position.

Effective January 1, 1998, the Company adopted the provisions of SFAS No. 130. Accordingly, the Company determined that the only transaction considered to be an additional component of comprehensive income is the cumulative effect of foreign currency translation adjustments. As of June 30, 2000 and December 31, 1999, the cumulative effect of such transactions reduced stockholders' equity by \$581,870 and \$528,954, respectively. Comprehensive income (loss) for the three and six months ended June 30, 2000 and 1999 has been computed as follows:

	Three mon	ths ended	Six mon	ths ended
	June 30,		June 30,	
	2000	1999	2000	1999
Net income (loss) Foreign currency translation	\$ 44,927 (16,738)	\$ 752,684 (211,454)	\$ (114,555) (52,916)	\$ 1,317,807 (617,635)
Comprehensive income (loss)	\$ 28,189 ======	\$ 541,230 ========	\$ (167,471) =======	\$ 700,172 ========

MERIT MEDICAL SYSTEMS, INC.

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5. Recently Issued Financial Accounting Standards. On July 7, 1999, the FASB issued SFAS No. 137. "Accounting for Derivative Instruments and Hedging Activities-Deferral of the Effective Date of FASB Statement No. 133," an amendment of FASB Statement No. 133 which establishes accounting and reporting standards for derivative instruments and hedging activities and requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," supersedes SFAS No. 80, "Accounting for Future Contracts," SFAS No. 105, "Disclosure of Information about Financial Instruments with Off-Balance-Sheet Risk and Financial Instruments with Concentration of Credit Risk," and SFAS No. 119, "Disclosure about Derivative Financial Instruments and Fair Value of Financial Instruments," and also amends certain aspects of other SFAS, previously issued. SFAS No. 133, as amended by SFAS No. 137, is effective for all quarterly and annual financial statements of fiscal year beginning after June 15, 2000. Management does not believe this statement will have a significant impact on the Company.

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), "Revenue Recognition in Financial Statements." SAB 101 provides guidance on applying generally accepted accounting principles to revenue recognition issued in financial statements. The Company is required to adopt SAB 101 in the fourth quarter of fiscal 2000. Management is currently in the process of evaluating the effect that SAB 101 may have.

ITEM 2:

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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Overview

In the quarter ended June 30, 2000, the Company experienced a significant growth in revenues due in large part to the addition of the Angleton Catheter division. Despite the increase in sales, the Company's profits were down from a year ago. This minimal profit was attributable primarily to three developments discussed below

During the first half of 1999, shortly after the implementation of the Company's new comprehensive Oracle software system, the planning, scheduling and purchasing group, as well as other areas of the Company, experienced difficulty in learning to effectively operate the system. One of the first concerns we identified was an increase in back orders to our customers, and Merit, being a customer- driven company, responded by building inventory at rates that were higher than the rate of sales. By doing so we were able to work out of back orders in most catalog numbers. We also increased our safety stock levels of inventory in the expectation of higher quantities ordered by hospitals in anticipation of possible Y2K problems.

The combination of these increased production demands created a build-up of capacity in labor and overhead. As the end of 1999 approached, however, we recognized that inventory levels were increasing at rates that exceeded the sales rate and we needed to reduce production levels to match cash flow expectations. The reduced production volumes created lower gross margins, and lower bottom line results.

The Company has implemented a plan to address these problems. First, we have reduced substantially the amount of discretionary spending such as travel, advertising and trade shows. Second, we have reduced, through attrition and other means, the number of employees and will continue to do so as the circumstances warrant. We have also reduced a number of management salaries. Expenses related to consultants and other programs have been reduced or discontinued. In mid- May we realized a 23-person reduction in force which is expected to save approximately \$1 million per year, but caused an unusual charge in the quarter of \$277,300 for termination costs. The most important issue will be to balance our overhead and production costs. Ongoing and new cost-reduction programs have been and will continue to be implemented.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In mid-April the Company also received notice that a large custom packer of procedure trays for interventional cardiology and radiology procedures (Clinipad Corporation) had been forced by the FDA into a significant recall for the majority of their products. As result of this recall, Clinipad ceased its operations and informed its vendors that there would be no assets left after the secured lender satisfied its priority position. Therefore, the receivable the Company had with Clinipad is expected to be uncollectible. This type of subsequent event was determined to be applicable to the first quarter of 2000 and therefore an adjustment of \$340,000 to write off the entire outstanding balance of the Clinipad receivable was made in the first quarter.

Operations. The Company achieved significant increases in sales and experienced a significant decline in income for the three and six months ended June 30, 2000 compared to the same periods in 1999. The following table sets forth certain operational data as a percentage of sales for the three and six months ended June 30, 2000 and 1999:

	Three Mon	ths Ended	Six Months	s Ended
	June 30,		June 30,	
	2000	1999	2000	1999
Sales	100.0%	100.0%	100.0%	100.0%
Gross Profit	32.3	38.7	33.4	38.3
Selling, general and administrative	24.2	26.2	26.4	26.7
Research and development	4.3	4.7	4.4	4.6
Income from Operations	2.7	7.8	2.1	6.9
Other Expense	2.5	1.2	2.4	1.3
Net Income (Loss)	.2	4.0	(.3)	3.6

Sales. Sales for the three months ended June 30, 2000 were \$23,552,859, compared to \$18,979,739 for the same period last year, which represents an increase of 24 %. Sales growth for the three-month period was sustained mainly by sales of the Company's catheter products, particularly with the acquisition of the Angleton, catheter division in August of 1999. Merit's increased sales were also fueled by growth in stand-alone products which grew by 27% and inflation devices which grew at 6 %. For the six-month period ended June 30, 2000 total sales were \$45,633,294 compared with \$36,681,462 for the same period in 1999, an increase of 24 %. Growth in sales for the six-month period were attributable to growth in the aforementioned catheter products as well as stand-alone products which grew by 33 %, and inflation devices which grew at 6 %.

Gross Margin. Gross margin as a percentage of sales for the three months ended June 30, 1999 was 32.3% compared to 38.7% for the same period in 1999. For the six months ended June 30, 2000, gross margin was 33.4%, as compared to 38.3% for the same period in 1999. The decrease in gross margin for the three and six months ended June 30, 2000 was primarily the result of sales in these periods of higher cost product, carrying the extra overhead and labor costs from the December thru April of 2000 production periods.

Operating Expenses. Operating expenses decreased as a percentage of sales to 29.6% of sales for the three months ended June 30, 2000, compared to 30.9% for the three months ended June 30, 1999. For the first six months of 2000 operating expenses increased to 31.4% as compared to 31.3% for the same period in 1999. Selling, general and administrative expenses as a percentage of sales decreased to 24.2% and 26.4% for the three and six months ended June 30, 2000 and 1999, respectively, compared to 26.2% and 26.7%, respectively, for the comarable periods in 1999. The decrease in operating expenses for the three and six months ended June 30, 1999, were due mainly to the implementation of our expense reduction plan of reduced head count, salaries, discretionary spending etc. Research and development costs declined to 4.3% of sales for the three months ended June 30, 2000, compared to 4.7% for the same period in 1999. For the six months ended June 30, 2000, research and development expenditures decreased to 4.4% of sales, down from 4.6% of sales for the six months ended June 30, 1999.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Operating Income. During the three months ended June 30, 2000, the Company reported income from operations of \$.6 million compared to \$1.5 million for the comparable period in 1999. Operating income for the first six months of 2000 was \$0.9 million, compared to \$2.5 million in 1999. Net income for the three months ended June 30, 2000 declined to \$44,927, from \$752,684, for the same three-month period of 1999, and net income for the 6 months ended June 30, 2000, dropped to a loss of \$114,555 down from a net income of \$1.3 million for the first half of 1999

Liquidity and Capital Resources. At June 30, 2000, the Company's working capital was 35.8 million, which represented a current ratio of 4.8 to 1. In March 2000, the Company increased an available secured bank line of credit to \$35 million. At June 30, 2000, the outstanding balance under the line of credit was \$29.16 million. Historically, the Company has incurred significant expenses in connection with product development and introduction of new products. Substantial capital has also been required to finance growth in inventories and receivables. The Company's principal sources of funding for these and other expenses has been the sale of equity and cash generated from operations, secured loans on equipment and bank lines of credit. The Company believes that its present sources of liquidity and capital are adequate for its current operations.

Forward-Looking Statements. Statements contained in this release which are not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These encompass Merit's beliefs, expectations, hopes or intentions regarding the future. All forward-looking statements included in this release are made as of the date hereof and are based on information available to Merit as of such date. Merit assumes no obligation to update any forward-looking statement. It is important to note that actual outcomes and Merit's actual results could differ materially from those in such forward-looking statements. Factors that could cause actual results to differ materially include risks and uncertainties related to future market growth, delays in product introductions, product acceptance, product recalls, delays in obtaining regulatory approvals, cost increases, price and product competition, availability of labor and materials related to health care reform initiatives, product obsolescence relating to changes in product technology or other factors relating to the success of the Company's business.

ITEM 3:

QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

The Company principally hedges the following EURO currencies: Belgian Francs, French Francs, German Marks, Dutch Gilders, and Irish Pounds. The Company enters into forward foreign exchange contracts to protect the Company from the risk that the eventual net dollar cash flows resulting from transactions with foreign customers and suppliers may be adversely affected by changes in currency exchange rates. Such contracts are not significant.

PART II - OTHER INFORMATION

Item: 4 Submission of Matters to a Vote of Security Holders

The Company held its Annual Meeting of Shareholders (the "Annual Meeting") on May 24, 2000 in South Jordan, Utah. The following items of business were considered at the Annual Meeting:

A: Election of Directors

Two persons were elected as members of the Board of Directors to serve three-year terms. They are as follows:

	Shares Voted For	Shares Withheld
Fred P. Lampropoulos	6,878,103	234,947
Kent W. Stanger	6,878,103	234,947

B. Approval to Amend the Merit Medical Systems, Inc. 1996 Employee Stock Purchase Plan

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A proposal to amend the Merit Medical Systems, Inc. 1996 Employee Stock Purchase Plan was approved by the shareholders of the Company. The number of shares voted for the amendment was 3,247,442. The number of shares voted against the amendment was 267,577. The number of shares abstaining from voting on was 26,730.

C. Selection of Auditors.

A proposal to ratify the appointment of Deloitte & Touche LLP as the independent auditor of the Company for fiscal 2000 was presented at the Annual Meeting and such proposal was approved by the shareholders of the Company. The number of shares voted for the proposal was 7,106,445. The number of shares voted against such proposal was 955. The number of shares abstaining from voting was 5,650.

Item 5. Other Information. Withheld

If a shareholder desiring to raise a proposal at the next annual meeting of shareholders does not seek inclusion of the proposal in the Company's proxy statement and fails to notify the Company at least 45 days prior to the month and day of mailing of the prior year's proxy statement, management proxies will be allowed to use their discretionary voting authority when the proposal is raised at the annual meeting, without any discussion of the proposal in the proxy statement.

PART II - OTHER INFORMATION

ITEM 6: Exhibits and Reports on Form 8-K

- (a) Reports on Form 8-K none(b) Exhibits

- ------S - K No. Description
27 Financial Data Schedule Exhibit No. 2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MERIT MEDICAL SYSTEMS, INC.

REGISTRANT

AUGUST 11, 2000 Date: /s/ Fred P. Lampropoulos ----------

FRED P. LAMPROPOULOS

PRESIDENT AND CHIEF EXECUTIVE OFFICER

Date: AUGUST 11, 2000 /s/ Kent W. Stanger

> ----------

KENT W. STANGER

VICE PRESIDENT AND CHIEF FINANCIAL OFFICER

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